

# I-Protect Insurance Programme

~ Information for Prospective Advisers



## Option 1 - Referral Partner

This is a simple Referral model and does not require you to undertake any formal training. All Insurance Advice is undertaken by our in-house Advisers.

Our Referral Partners receive 25% of all commissions—upfront and renewal.



## Option 2 - Personal Insurance Adviser

- Undertake Tier 1 Insurance Advice education:
  - Minimum requirements = Two Modules - Principles of Financial Planning & Insurance Advice
  - Approximate investment = \$1,000 e.g. Kaplan, Intellitrain etc
  - Superannuation Module required to write insurances inside Super
- Attend I-Protect Product & Compliance Training - 1 Day - \$200 (incl GST)
- Monthly PI Insurance cost = \$55 (incl GST)
- Tailored CPD training provided by I-Protect free of charge
- Advisers receive 65% of all commissions **plus** up to 15% bonus on commissions subject to volume

## Option 3 - Financial Planner

- Continue with DFP and select 'specialisations' relevant to your Business
- Education as above plus additional product knowledge and training on Dealer Group software platform
- Structured 2-year Mentorship programme
- Assistance with Practice Management
- Training on Dealer Group software platforms
- Financial Planners receive up to 97% of all commissions dependant on volumes

### More Information:

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Or call any of the numbers below

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PLANNING

*I-Protect Insurance is a registered business name of I-Plan Financial Planning Pty Ltd, a wholly-owned subsidiary of the I-Financial Group, and an authorised representative of HNW Planning Pty Ltd, AFSL 225216 (ABN 42 083 745 055)*

